

SCHOLARSHIP BENEFIT DINNER COMPARISON							
		FY 2016	FY 2017	FY 2018	FY 2019	FY 2019 Goal	FY 2019 Difference
Overall Total		\$92,181	\$ 327,120.00	\$ 91,180.00	\$ 121,885.00	\$100,000.00	\$21,885.00
Sponsorships							
Merit Sponsorships	Corporate	\$35,525	\$ 177,500.00	\$ 37,500.00	\$ 42,500.00		
	Foundation	\$5,000	\$ -	\$ 5,000.00	\$ 12,500.00		
	York Foundation Board	\$9,706	\$ 17,500.00	\$ 12,500.00	\$ 15,000.00		
	Individuals	\$ -	\$ -	\$ -	\$ 7,500.00		
	Vendor	\$2,750	\$ 5,000.00	\$ -	\$ -		
Fund for York Sponsorships	Corporate	n/a	n/a	n/a	\$ 3,500.00		
	Foundation	n/a	n/a	n/a	\$ 2,500.00		
	York Foundation Board	n/a	n/a	n/a	\$ 7,600.00		
	Individuals	n/a	n/a	n/a	\$ 5,000.00		
Gross Total		\$52,981	\$ 200,000.00	\$ 65,000.00	\$ 96,100.00	\$70,000.00	
Individual Tickets							
	Corporate		\$ 9,250.00	\$ 300.00	\$ 1,950.00		
	York Foundation Board	\$24,425	\$ 6,250.00	\$ 800.00	\$ 1,050.00		
	Faculty/Staff	\$3,825	\$ 8,150.00	\$ 4,200.00	\$ 3,900.00		
	Alumni/Alumni Association		\$ 500.00	\$ 1,200.00	\$ 2,400.00		
	Individuals		\$ 13,775.00	\$ 900.00	\$ 2,050.00		
	Staff		\$ 11,950.00	n/a	n/a		
Gross Total		\$28,250	\$ 49,875.00	\$ 7,400.00	\$ 11,350.00	\$15,000.00	
Other Support							
Donations	Corporate/Foundations		\$ 2,500.00	\$ 11,500.00	\$ -		
	Staff/Faculty		\$ 4,775.00	\$ 1,100.00	\$ 400.00		
	Individual		\$ 9,395.00	\$ 6,050.00	\$ 6,600.00		
	Alumni		\$ -	\$ 125.00	\$ 235.00		
	Board		\$ 3,000.00	\$ 3,500.00	\$ -		
	Gift In-kind		\$ -	\$ -	\$ -		
	Raffle	\$5,450	\$ 23,075.00	N/A	\$ 6,700.00		
Journal Ads	Journal	\$5,500	\$ 34,500.00	\$ 3,500.00	\$ 500.00		
Gross Total		\$10,950	\$ 77,245.00	\$ 32,525.00	\$ 14,435.00	\$15,000.00	
Expenses		\$17,000	\$ 111,775.00	\$ 34,753.00	\$ 43,773.13		
Net Total		\$75,181	\$ 215,345.00	\$ 56,427.00	\$ 78,111.87		
Return		442.24%	192.66%	162.37%	178.45%		
Cost Per Dollar Raised		\$0.16	\$0.34	\$0.38	\$0.35		
Complimentary Tickets		n/a		31	30		
# Attendees		150		113	158		
# Sponsors				12	19		
# of Guests Registered				174	240		
					Total Income to Date:	\$121,885.00	
					Total Expenses:	\$43,773.13	
					Actual Income:	\$78,111.87	
					Amount to Goal:		(\$100,000 Goal)

FY 2018 & 2019 Expense Comparison		
	FY 2018	FY 2019
Venue	\$2,000.00	\$2,000.00
Production	\$2,900.00	\$3,075.00
Catering	\$16,705.00	\$21,434.80
Catering Gratuity	\$ -	\$938.00
Alcohol	\$1,162.00	\$ -
Postage	\$317.00	\$259.31
Invitation Printing	\$2,029.00	\$3,604.70
Journal	\$515.00	\$537.50
Jazz Ensemble	\$1,000.00	\$0.00
Emcee	\$2,440.00	\$700.00
Honoree Award	\$255.00	\$254.75
Photography/Videography	\$225.00	\$2,062.50
Party Rentals	\$2,000.00	\$5,944.57
Name Tags	\$165.00	\$0.00
Florist	\$2,440.00	\$2,500.00
Parking	\$600.00	\$0.00
Raffle Tickets	\$ -	\$462.00
Total Expenses	\$34,753.00	\$43,773.13
Total Profit:	\$56,427.00	\$78,111.87