# Revenue Projection (\$000)

	F	Y2017 (Projection)		FY2018 (Projection)					
	Billed	Collected	Coll. Rate	Billed	Collected	Coll. Rate			
Tuition and Fees									
Fall	19,427.30	18,721.80	96%	20,507.00	19,481.65	95%			
Winter	-		0%			0%			
Spring	18,132.28	17,374.08	96%	19,465.00	18,686.40	96%			
Summer 2016 <sup>1</sup>	532.91	511.59	96%	·······					
Summer 2017	1,243.46	1,193.72	96%	1,670.00	1,603.20	96%			
Summer 2018		·				0%			
Total Tuition and Fees	39,335.94	37,801.20	96%	41,642.00	39,771.25	96%			
Other Cash and Adjustments									
Prior Year Collections		1,300.00			1,600.00				
Net 50 student enrollment add over Spring 16					152.00				
Other 2: Enter Description Here									
Other 3: Enter Description Here									
Other 4: Enter Description Here									
Other 5: Enter Description Here									
Other 6: Enter Description Here									
Subtotal Other	.2	0.00			152.00				
Total Other Cash and Adjustments		1,300.00			1,752.00				
Total		39,101.20			41,523.25				
Allocation Revenue Target					40,888.70				
Honors College Waiver Adjustment									
Adjusted Revenue Target		39,636.20			40,888.70				
O/(U) Revenue Target		(535.00)			634.55				
Actual Cash Collected		39,100.88							

## Notes

# Comments

<sup>&</sup>lt;sup>1</sup> Assumes a 30/70 split between Summer 2016 and Summer 2017

## Multi-Year Spending Plan (\$000)

	FY2017	FY2018	FY2019	FY2020	<u>Comments</u>
Projected Annual FTE Enrollment	5,667	5,925	6,045	6,165	
Resources					
Current Tax Levy Allocation - see note 1	65,967.68	55,800.53	55,800.53	55,800.53	
Prior Year CUTRA / Reserve Balance	1,220.11	(500.00)	736.78	130.00	Includes split payroll in FY18
Revenue Surplus/(Shortfall)	(535.32)	634.55	(27.00)	1,226.00	Incl tuition increase, overcollect and removal of \$1.8M funding
Revenue Impact of Enrollment Changes			1,209.60	2,418.60	FY19, FY20 150 add enrollmnt @ 96% collect,(100 UG and 50 grad)
Other Tax Levy Funds (Tables Illa)		375.00	375.00	375.00	
Other Non Tax Levy Funds (Table IIIb)		3,640.69	2,610.69	2,660.69	
Energy Allocation (SC Only) - see note 2		3,567.88	3,567.00	3,567.00	
Prior Year Adjustment - see note 3					
Total Resources	66,652.47	63,518.64	64,272.60	66,177.82	i
Tax-Levy Expenditures					
PS Regular for current staff - total payroll costs		46,813.00	46,813.00	46,813.00	
PS Regular for planned hires in current FY - see note 4		207.00	207.00	207.00	
PS Regular for planned hires in FY2019		·······	2,272.00	2,272.00	To bring PS Reg FY19 to full year salary for FY18 hires
PS Regular for planned hires in FY2020			······································	100.00	To bring PS Reg FY20 to full year salary for FY19 hires
PS Regular annualization of staff changes					
PS Regular Overtime		691.00	691.00	691.00	
PS Regular - Doctoral Faculty allocation offset - see note 5		(329.14)	(940.40)	(940.40)	Vacancy factor .07% in FY18, 2.0% in FY19, FY20
Total PS Regular	52,179.44	47,381.86	49,042.60	49,142.60	
Adjuncts	9,452.00	7,700.00	7,600.00	7,700.00	
Temporary Service	2,548.53	2,100.00	2,000.00	2,100.00	
OTPS	3,385.52	2,800.00	2,700.00	2,800.00	
Energy Expenditures (SC Only)		2,800.00	2,800.00	2,800.00	
Prior Year Adjustment - see note 4	(413.01)	<u></u>	······································	······································	
Total Tax-Levy Expenditures	67,152.47	62,781.86	64,142.60	64,542.60	3i
_					
Projected Year-End Balance	(500.00)	736.78	130.00	1,635.22	

#### Projected Year-End Balance

- 1. FY2017 tax-levy allocation through allocation #9
- 2. The energy allocation does not include fuel oil, water, and sewer. Enter an amount for fuel oil in table III
- 3. Enter any adjustment to prior year resources or expenditures if the pre-populated values differ from your estimates. Use the comments field to explain the difference
- 4. It is assumed that new hires continue in the outer years at the same rate. Use row 25 to make any adjustments
- 5. If the allocation from the Graduate Center is not available, enter an estimate

## Anticipated Additional Funds (\$000)

To be used to offset Tax-Levy Expenditures

#### Table Illa - Additional Tax-Levy Funds

				Comments
Source CUE Budget	<b>FY2018</b> 375.00	FY2019 375.00	<b>FY2020</b> 375.00	
CUE Budget	375.00	375.00	375.00	
		ļ		
Total Anticipated Additional Tax-Levy Funds	375.00	375.00	375.00	<u> </u>
rotal Anticipateu Auditional Tax-Levy Fullus	313.00	373.00	373.00	

(\*) Backup is required before funding is provided.

## Table IIIb - Anticipated Additional Non-Tax Levy Funds

IFR High School PS Offset	387.00	387.00	387.00	
York College Auxiliary reimbursements	350.00	350.00	350.00	
RF Summer Salaries	223.69	223.69	223.69	
Tech Fee Initiatives	300.00	300.00	300.00	
FDA draw down	100.00	300.00	300.00	
York College Association	130.00	200.00	200.00	
ACE funds	250.00	350.00	350.00	

## Anticipated Additional Funds (\$000)

To be used to offset Tax-Levy Expenditures

PA Excellence Fees Research Foundation inflow	50.00 200.00	50.00	50.00 150.00	
Research Foundation inflow	200.00	150.00	150.00	
York College related entity infusion	1,600.00	200.00	200.00	
York College Foundation	50.00	100.00	150.00	
Total Anticipated Additional Non-Tax Levy Funds	3,640.69	2,610.69	2,660.69	\
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Grand Total Anticipated Additional Funds	4,015.69	2,985.69	3,035.69	

Tax-Levy Positions Only

FY2018 Monthly Hiring Plan	Teaching	Non-Teaching	Doctoral Faculty Paid By Graduate Center	Doctoral Faculty Support Paid By Graduate Center	Total
Filled Positions	205	393			598
Estimated Monthly Change					
July month end	0	0			0
August month end	3	V			3
September month end	3	2			2
October month end		(1)			(1)
November month end		('/			0
December month end		2			2
January month end		2			0
February month end		2			2
March month end		2			0
April month end					0
May month end					0
June month end					0
FY2018 Total	208	398	0	0	606
112010 10101	200	000	·	v	000
FY2019 Hiring Plan					
Estimated Change in Filled Positions					0
FY2019 Total	208	398	0	0	606
		•	·	·	
FY2020 Hiring Plan					
Estimated Change in Filled Positions					0
FY2020 Total	208	398	0	0	606
Comments					
<u> </u>					

# IFR Programs Summary (\$000) For Senior Colleges Only

		Revenue					Expenditures									
Program Details	Operating Unit	Cash Balance 7/1/2017	FY2018 Projected Revenue	Excempt from Cost Recovery?	Cost Recoveries (12%)	Net Revenue	PS Regular	PS Adjunct	PS Temp	Total PS	OTPS	Fringes	Overhead (5.9%)	Net Expenses	Year-End Balance	Number of Filled Positions
Technology Fee	3019-Technology Fee	317.62	1,427.40	Υ	0.00	1,745.02	0.00	0.00	442.14	442.14	853.45	57.48	0.00	1,353.07	391.95	
EOC (if applicable)	3015-EOC	(190.60)	3,782.29	Y	0.00	3,591.69	1,376.94	456.00	379.99	2,212.93	148.37	810.92	0.00	3,172.22	419.47	11
Continuing & Professional Education Center	4001-ACE	144.17	1,346.77	N	(161.61)	1,329.33	230.27	185.49	15.60	431.36	322.66	143.58	69.92	967.52	361.80	4
Material Fees	3012-IFR (main)	47.34	373.19	N	(44.78)	375.75	0.00	0.00	0.00	0.00	327.36	0.00	19.38	346.74	29.01	
Men's Center (BMI)	3012-IFR (main)	35.22	100.67	N	(12.08)	123.81	0.00	0.00	75.64	75.64	10.00	9.83	5.23	100.70	23.11	<u> </u>
Young Male Initiative (YMI)	3012-IFR (main)	12.92	88.40	N	(10.61)	90.71	0.00	0.00	29.00	29.00	21.00	3.77	4.59	58.36	32.35	
Queens H.S. of Science	3017-High School	508.10	496.84	N	(59.62)	945.32	200.00	0.00	190.00	390.00	36.00	126.70	25.80	578.50	366.82	<u> </u>
				N	0.00	0.00				0.00		0.00	0.00	0.00	0.00	
	<u> </u>	<u> </u>		N	0.00	0.00				0.00		0.00	0.00	0.00	0.00	
FY17 General IFR Carryover (less items above)	3013-Bellevue Dorm	2,005.85		N	0.00	2,005.85				0.00		0.00	0.00	0.00	2,005.85	
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<u> </u>	<u> </u>	<u> </u>		N	0.00	0.00	<u> </u>			0.00		0.00	0.00	0.00	0.00	<u> </u>
				N	0.00	0.00				0.00		0.00	0.00	0.00	0.00	
		<u> </u>		N	0.00	0.00				0.00		0.00	0.00	0.00	0.00	
	<u>_</u>	<u> </u>		N	0.00	0.00				0.00		0.00	0.00	0.00	0.00	<u>                                     </u>
		<u> </u>		N	0.00	0.00	ļ			0.00		0.00	0.00	0.00	0.00	<u> </u> j
	<u> </u>			N	0.00	0.00				0.00		0.00	0.00	0.00	0.00	
Total		2,880.62	7,615.56		(288.70)	10,207.48	1,807.21	641.49	1,132.37	3,581.07	1,718.84	1,152.28	124.91	6,577.10	3,630.37	15

FY2018 IFR Cost Recovery Target Balance Over/(Under) Cost Recovery Target

203.24 85.46

			Y/Y %
CY Expenses	PY Expenses <sup>1</sup>	Y/Y \$ Change	Change
346.74	1,964.59	(1,617.85)	-82.4%
-	-	-	0.0%
-	-	-	0.0%
3,172.22	2,227.54	944.67	42.4%
-	-	-	0.0%
578.50	422.66	155.83	36.9%
-	-	-	0.0%
1,353.07	1,456.87	(103.80)	-7.1%
967.52	751.08	216.44	28.8%
	346.74 - - 3,172.22 578.50 1,353.07	346.74 1,964.59	346.74 1.964.59 (1.617.85)

6,418.04

6,822.74

(404.70)

-5.9%

Comments

Note: the 6/30/17 Cash Balance w	as \$2,101.3 and is a combination of the underspending between the various entities within it.
Figures are based on FY17 SFS F	Revenue & Journals of PS Expenditures & direct OTPS charges for Textbooks in the Library, Pending Revenue Updat
Figures are based on FY17 Actual	s until Updated by CIO. PS figures include est. CB increases carryforward.
OTPS Expnditure Includes: \$45.1	6 in fees (\$12.2 for Credi Cards at 1% & \$32.96 for Merchant Solution at 2.7%)
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<sup>1</sup>Prior Year Expenses include Retro and Ratification

Total IFR

Procurement Plan

If this is a renewal or extension, when do you anticipating releasing a new solicitation fo

Department	Brief Description of Commodity/Service	Anticipated Procurement Method	Total Amt Anticipated to Be Spent in FY2018 (\$)	Total Anticipated/ Proposed Contract Value (\$)	Anticipated Contract Start Date	Anticipated Contract End Date		Vendor (if known)	new solicitation for the same or similar commodities / services?	Would you like input/support from Central Office Strategic Sourcing?
Security	Security Guard Services	OGS Centralized Contracts	76,500.00	459,000.00	7/1/2018		Reocurring	Summit Securities	12/1/2017	
Security	Surveillance System	IFB	N/A	100,000.00	7/1/2018		One-Time	<u> </u>	2/1/2018	Y Y
B&G	Elevators and Escalator Maintenance	OGS Centralized Contracts	123,402.96	150,000.00	4/1/2017		Reocurring	Thyssenkrupp	2/1/2018	Y Y
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Procurement Plan

extension, when do you anticipating releasing a new Total solicitation for Anticipated/ Total Amt Is this a Onethe same or Anticipated to Proposed Anticipated Anticipated Time similar Would you like input/support Be Spent in FY2018 (\$) Anticipated Contract Contract Start Contract End Purchase or commodities / from Central Office Strategic Brief Description of Commodity/Service Procurement Method Value (\$) Reocurring? Vendor (if known) services? Sourcing? Department Date

If this is a renewal or

Procurement Plan

renewal or extension, when do you anticipating releasing a new Total solicitation for Anticipated/ Total Amt Is this a Onethe same or Anticipated to Proposed Anticipated Anticipated Time similar Would you like input/support Anticipated Be Spent in Contract Contract Start Contract End Purchase or commodities / from Central Office Strategic Department Brief Description of Commodity/Service Procurement Method FY2018 (\$) Value (\$) Reocurring? Vendor (if known) services? Sourcing? Date Date

If this is a